



SERVICE THAT ADDS VALUE
ROHDE & SCHWARZ INDIA
Reliable, Precise and Secure

ROHDE & SCHWARZ

Make ideas real



ROHDE & SCHWARZ – A LEADING GLOBAL BRAND

Rohde & Schwarz develops, produces and markets a wide range of electronic capital goods for industry, infrastructure operators and government customers.

The independent group is among the technology and market leaders in all of its business fields, including wireless communications and RF test and measurement, broadcast and media, air traffic control and military radiocommunications, cybersecurity and network

A worldwide service and support network safeguards customer investments.

A STRONG, ESTABLISHED PRESENCE IN INDIA



In India the company is present as Rohde & Schwarz India Pvt. Ltd (RSINDIA) - a 100 % owned subsidiary of Rohde & Schwarz GmbH KG & Co, Germany. RSINDIA has a strong presence in multiple locations across India

Head office - New Delhi

Branch offices - Bengaluru, Hyderabad, Mumbai

Field presence - Ahmedabad, Chennai, Pune

A strong network of channel partners - situated at key industrial locations we serve across the country

Our emphasis is to provide outstanding sales, service and support to our customers.



OUR BUSINESS FIELDS

TEST AND MEASUREMENT



BROADCAST AND MEDIA



AEROSPACE | DEFENSE | SECURITY



CYBERSECURITY AND NETWORKS



SERVICE

A WORLD-CLASS, AUTHORIZED SERVICE AND ACCREDITED CALIBRATION CENTER

RSINDIA has a full-fledged service center equipped with the latest ATE based calibration systems to comprehensively service Rohde & Schwarz wide range of test equipment.

Our extensively trained and well resourced support teams allow us to provide high quality local service with fast turnaround.



ISO 9001:2015 Certified Facility

- ▶ For the supply of Rohde & Schwarz spare parts
- ▶ Repair and calibration



ISO 17025:2017

- ▶ NABL Accreditation

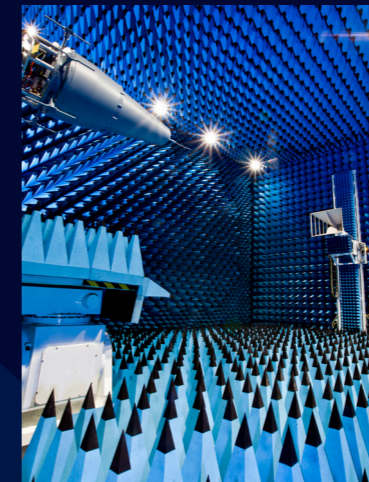


First line service center authorized by Rohde & Schwarz GmbH & Co. KG

- ▶ Quick turnaround time
- ▶ Low return rate for repaired instruments

NEW DELHI HEADQUARTERS – INDUSTRY EXPERTISE IN ENGINEERING SERVICES AND PROJECT MANAGEMENT

At our headquarters in New Delhi, we have a modern integration centre spread over 2000 sq. ft. Our team of technical experts undertake project work in EMC, radio communication, radio monitoring, broadcast, RF and TRM-ATE.



- ▶ We undertake end- to-end turnkey projects including concept design, site surveys, site specific layouts and field trials.
- ▶ We offer optimised solution for customer requirements, project design review, customised software routines as per DUT characterisation, factory and site acceptance test, installation and commissioning.





OUR UNIQUE VALUE TO CUSTOMERS

- 
Local and personalized contracts
 Maintenance contract, rate contract, service level agreements are locally generated and personalized for you.
- 
Customized and flexible service arrangements
 Flexible arrangements are available such as weekend calibration, limited calibration, instrument cleaning.
- 
Uncompromising quality
 A consistent, high standard is maintained globally across Rohde & Schwarz (ATE based calibration) to assure you of uncompromising quality - always.
- 
Long term dependability
 We continuously invest in technology, local infrastructure and people. This positions us as a dependable partner for the long term.
- 
Best customer experience
 We fully support our customers through comprehensive engineers report, free technical advice, priority response to emergencies and ensured complete device performance.

Best practices award
 RSINDIA received the Frost & Sullivan best practices award in 2018 (Indian T&M company of the year) and 2019 (Indian T&M outstanding service support company of the year).

A VALUABLE PARTNER WITH A PROVEN TRACK RECORD AND EXPERTISE IN THE INDUSTRY

RSINDIA is a financially stable company rated by CRISIL as SME 1 since 2015. This rating is the highest in its category.

Equipped with the latest calibration systems and staffed with an extensively trained and well resourced service support team, we deliver high quality local service, with fast turnaround to meet our customer's needs and guarantee satisfaction.

>2,000
instruments serviced
in one year

>6,000
spare parts in inventory

6 AUTOMATED
CALIBRATION
SYSTEMS
to restore serviced
equipment to
perfect condition

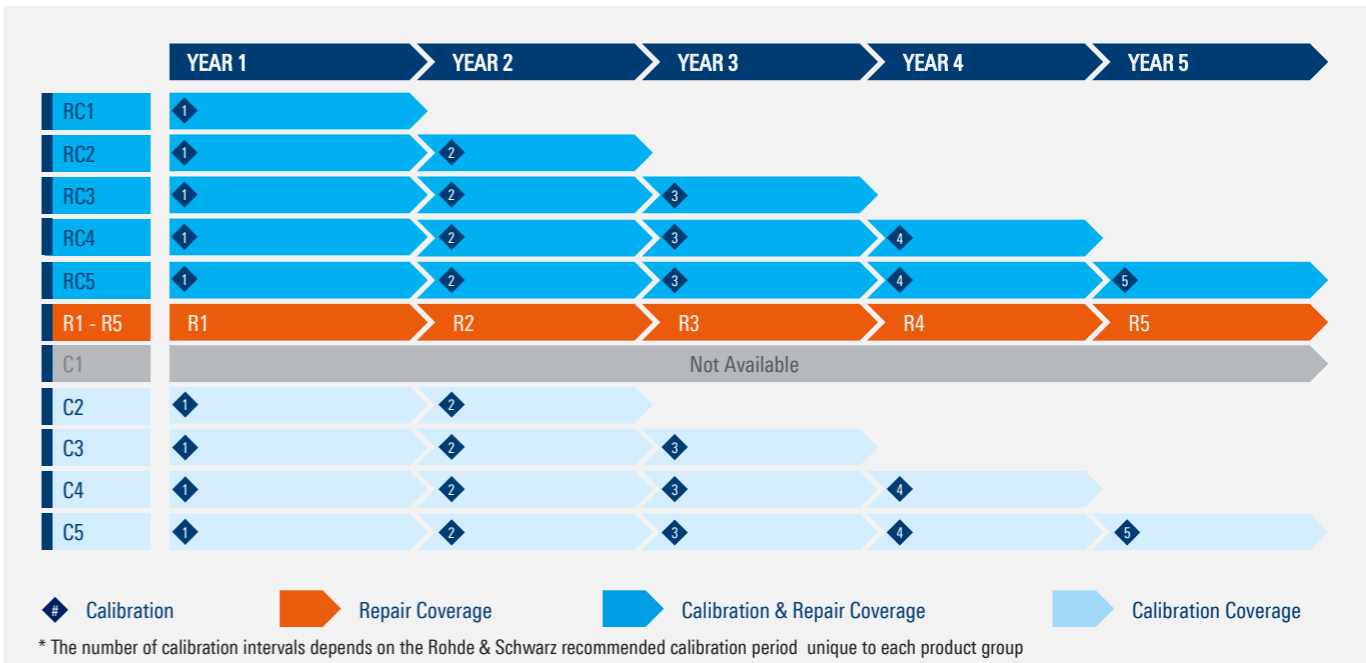
5 DAYS
turnaround for 85%
of all jobs and 95% of
calibration jobs



SERVICE AND CALIBRATION PACKAGES

| Contracts | Repair coverage | Calibration coverage | Repair and calibration coverage |
|--|-----------------|----------------------|---------------------------------|
| Packages | R1-R5 | C2-C5 | RC1-RC5 |
| Repairs | • | | • |
| Calibration needed during repair | • | • | • |
| Scheduled calibration in line with Rohde & Schwarz guidelines and ISO/IEC17025 | | • | • |
| Calibration as required due to technical upgrade | | • | • |
| Calibration adjustments for optimum reliable performance | • | • | • |
| Firmware updates | • | • | • |
| Preventative maintenance and service modifications | • | • | • |

Service Contract Intervals



OUR RANGE OF SERVICES

| CONTRACTS & AGREEMENTS | LAB SERVICES | ONSITE SERVICES |
|--|---|--|
| <p>Service Options</p> <ul style="list-style-type: none"> ▶ Repair and/or Calibration contract sold by Sales at the point of new equipment sale <p>Comprehensive Service Contracts (AMC)</p> <ul style="list-style-type: none"> ▶ Similar to a service option but sold by service after standard warranty or contract expires ▶ Fixed price long period break down maintenance ▶ Fast turnaround with reduced ownership cost ▶ Best customer experience <p>Service-level Agreements</p> <ul style="list-style-type: none"> ▶ Custom tailored agreement ensuring maximum system availability and cost transparency | <p>Accredited Calibration</p> <ul style="list-style-type: none"> ▶ ISO / IEC 17025:2017 <p>Manufacturer Calibration</p> <p>Time And Material Repair</p> <ul style="list-style-type: none"> ▶ Spare part and labor services <p>Expedited Service</p> <ul style="list-style-type: none"> ▶ Standard, within 2 days and weekend expedite services available <p>Option Upgrades</p> <p>Spare Part Sale</p> | <p>Onsite Calibration</p> <ul style="list-style-type: none"> ▶ Limited onsite repair services also offered <p>Onsite Option Upgrades</p> <ul style="list-style-type: none"> ▶ Onsite service available along with onsite calibration |

LONG TERM ADVANTAGES - R&S® SERVICE CONTRACTS

| Benefits | |
|---------------------------------|--|
| Low, predictable costs | Cost effective in the long run. |
| Reliable and dependable | Anytime your instrument comes for repair or calibration, we check if it needs modifications or updates and bring them up to date. This is a service which only the manufacturer can offer. |
| Transparent and flexible | The R&S®Service Contracts make it easy for you to budget by giving you absolute price stability for the term of the agreement. |

PRECISION GUARANTEED BY THE UCS

- ▶ Universal Calibration System, UCS, is a Rohde & Schwarz proprietary ATE system
- ▶ Standardized automated routines
- ▶ Manufacturer expertise
- ▶ Built in correction and adjustment
- ▶ Serviced equipment will be returned to perfect condition
- ▶ Unattended automated completion

ACCURACY GUARANTEED THROUGH AUTOMATIC ADJUSTMENTS

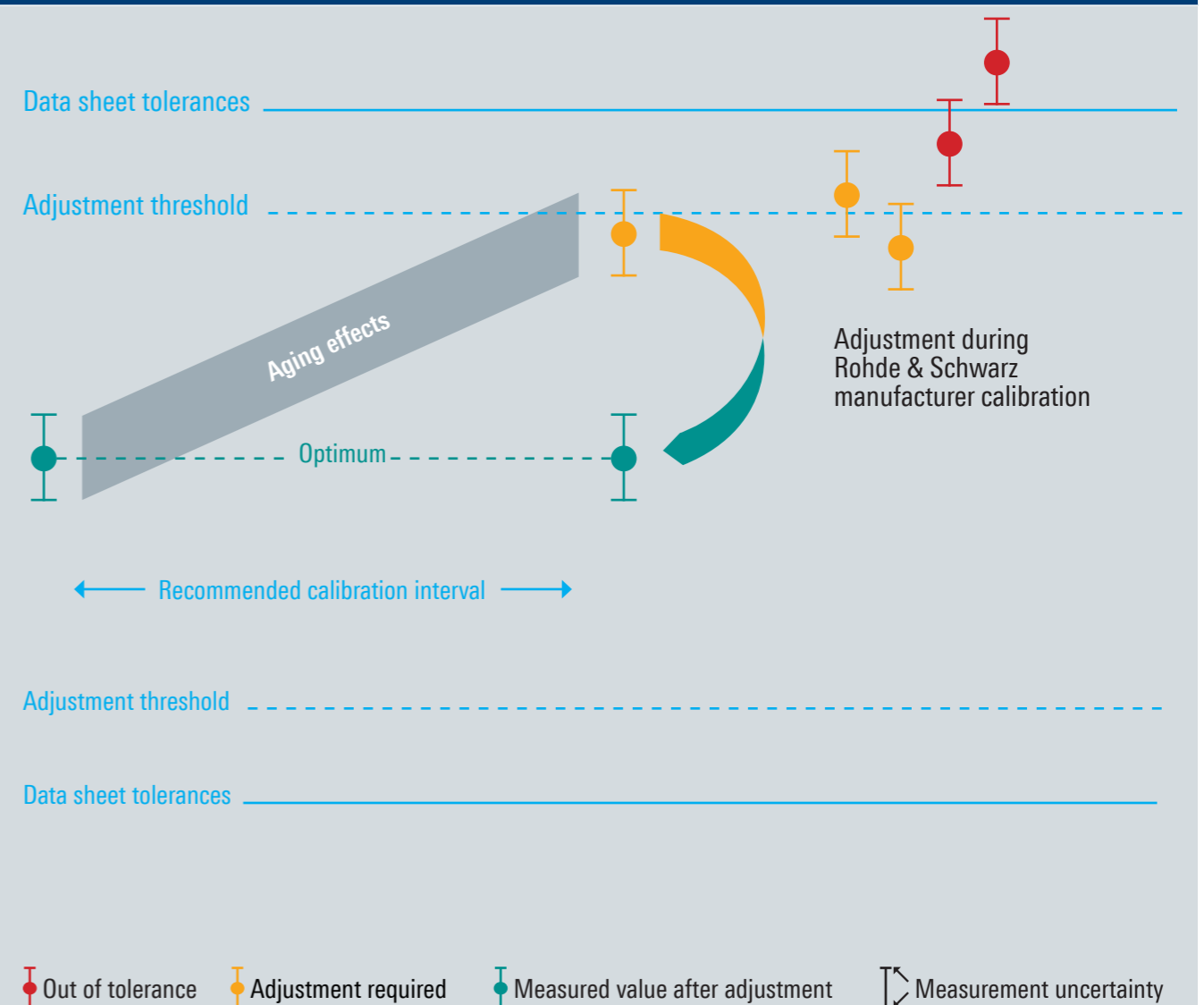
During a Rohde & Schwarz calibration, your instruments are checked for deviations and automatically adjusted to restore them to their optimal performance. We not only make adjustments when values fall outside the tolerance range - we also optimize deviating values even when they fall within the acceptable tolerance range.

Our ISO compliant calibrations help to minimize:

- ▶ measurement errors
- ▶ scrap rates during production



Added value of a Rohde & Schwarz manufacturer calibration





Service you can rely on

- ▶ Global accreditation
- ▶ Local and personalized
- ▶ Customised and flexible
- ▶ Uncompromising quality
- ▶ Long term dependability

ROHDE & SCHWARZ INDIA PVT LTD

Head Office New Delhi

A-27, Mohan Co Operative Industrial Estate,
Mathura Road,
New Delhi 110044
Tel.: +91 11 4253 5400
Fax: +91 11 4253 5433
Email: sales.rsindia@rohde-schwarz.com
Website: www.rohde-schwarz.com/in

Branch office Hyderabad

301,302 & 303, 3rd floor,
Babu Khan Millennium Center
6-3 1099/1100, Somajiguda
Hyderabad 500082
Telangana
Tel.: +91 40 4000 3200
Fax: +91 40 4000 3222

Branch office Mumbai

709, Wall Street, Chakala
Andheri Kurla Road, Andheri East
Mumbai - 400 093, Maharashtra
Tel.: +91 22 6287 1717
Fax: +91 22 6287 1777

CENTRAL REPAIR & CALIBRATION LABORATORY (CRCL)

Branch office Bengaluru

Tower D, 1st Floor, RMZ Infinity
3, Opp. Gopalam Signature Mall
Old Madras Road
Bengaluru 560 016
Karnataka
Tel.: +91 80 4178 0400
Fax: +91 80 4178 0444
Toll Free No: 1800 102 9425
Email: services.rsindia@rohde-schwarz.com

