

# RADAR-EW TEST & ELINT SOLUTIONS

17 December 2019 ▶ Hotel Taj Krishna, Hyderabad

20 December 2019 ▶ Hotel Sterling Mac, Bengaluru

**ROHDE & SCHWARZ**

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## AGENDA

9:30 hrs	Registration	
10:00 hrs	<b>Keynote address: Rohde &amp; Schwarz and you in Aerospace &amp; Defence and updates on global A&amp;D market trends</b>	Nasser Jariwala Deon Pfafferott
10:30 hrs	Tea break	
10:45 hrs	<b>Modern ELINT systems: Requirements and solutions</b>	Lawton Nigel
12:00 hrs	<b>Modern radars and real-world RF environment simulation by using COTS</b>	Deon Pfafferott
12:45 hrs	Networking lunch & Demo zone visit	
13:45 hrs	<b>Advanced phase noise and pulse stability measurements for detecting moving objects in radar applications</b>	Andreas Larsen Pavan Varanasi
14:30 hrs	<b>Turnkey scalable T/R module automated test systems and end-to-end local support</b>	Marwin Coutinho
15:30 hrs	Tea break	
15:45 hrs	<b>Watch IT! Trust IT... New solutions</b> ▶ High end scopes for multi-channel radar/EW applications ▶ Direction finding simulations to bring real-world scenario to your lab	Srinivasa Rao Pavan Varanasi
16:30 hrs	Q&A session & Lucky draw	

*Win a Samsung smartphone in the lucky draw!*

## DATES & VENUES

**HOTEL TAJ KRISHNA, HYDERABAD**  
17 December 2019



Road no. 1, Banjara Hills, Hyderabad – 500034, Telanagana, India  
Hall: Emerald 1

**HOTEL STERLINGS MAC, BENGALURU**  
20 December 2019



134, HAL Old Airport Rd, Kodihalli, Bengaluru – 560017, Karnataka, India  
Hall: Legacy

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17 December

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## SPEAKERS



### **NASSER JARIWALA, Senior Director – T&M (Sales & Operations)**

Nasser has more than 28 years in the T&M field and held various key positions during his tenure of nearly two decades with Rohde & Schwarz India (RSINDIA). In his present role, he is responsible for the T&M Business in India and major SAARC countries. He is an alumni of VESIT, Mumbai and has done Post-graduate studies in Business Marketing.

### **NIGEL LAWTON, ELINT & RESM Systems Product Manager**

Nigel, an ex-Royal Navy Electronic Intelligence (ELINT) mission manager, served 22 years in the RN and has over 25 years' experience in ELINT signals collection and analysis, system development and operator training. He joined Rohde & Schwarz Munich in April 2011 as the ELINT & RESM systems product manager. His primary responsibilities are to support ELINT system development and R&S sales organizations globally.



### **DEON PFAFFEROTT, Market Segment Manager, A&D**

Deon has worked in the Electronic and Industrial Engineering fields with more than 20 years of international business development experience. Since 2003, Deon has held numerous global sales and business development roles. In April 2011 Deon joined Rohde & Schwarz to head its global Business Development for T&M in A&D. Today he works as the Market Segment Manager for A&D T&M.

### **ANDREAS LARSEN, Area Manager, T&M Asia**

Andreas who holds a Master of Science in Medico Electronics/ Information Technology is currently looking after the T&M division of Rohde & Schwarz in Asia. He has around 35 years of experience in T&M Industry with a focus in A&D market.



### **PAVAN VARANASI, Manager & Team Lead- Applications**

Pavan holds a Master Degree in Systems and Signal processing from JNTU, Hyderabad. He has more than 13 years of experience with RSINDIA as an Application Engineer and Product specialist for major RF & Microwave Test equipment. In his present role, he leads a team of application engineers and supports Business Development activity for Signal Generators & Spectrum Analyzers across market segments.

### **MARWIN COUTINHO, Manager & Team lead – Applications**

Marwin joined RSINDIA in 2006 and has worked as an Application Engineer & Product Specialist for major RF & Microwave product range. Currently, he leads the team for developing and testing TRM & RF ATE Test Systems using state-of-the-art R&S Software platforms for Test Automation. He holds an engineering degree in Electronics & Telecommunications from University of Mumbai.



### **SRINIVASA RAO APPALLA, Senior Manager – Applications**

Srinivasa has more than 25 years' experience in Electronics T&M industry. He has been associated with RSINDIA for more than 9 years in its Application team. In his present role, he supports high end Oscilloscopes Solutions and Business Development activity for Value Instruments across all market segments. He is an engineering graduate in Electronics & Telecommunications from JNTU, Hyderabad.

## ENQUIRIES

<b>Ms Anitha Nambiar</b>	<b>Ms Saritha Nair</b>
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